

March/April 2023



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Inside ACE



Feature Job:

Lowndes High School: Phase 3



Recent Jobs Awarded

STATESBORO DIVISION

GSU Convocation Center
Statesboro, GA

VALDOSTA DIVISION

Wiregrass Technical College
Buildings 300 & 500
Valdosta, GA

TENNESSEE DIVISION

Project Tiger
Columbia, SC

Walmart- Symbotic Brooksville 3.0
Brooksville, FL

Freeport Middle School
Freeport, FL



WE WANT YOUR NEWS!

Send news and photos to Lindsey.Rogers@AceElectric.net

Project Overview

Location: Valdosta, GA

Completed: February 2023

Scope: Electrical

General Contractor: JCI

Contractors

Architect: The McCall

Companies

Ace Electric Division: Valdosta

Ace Electric, Inc. is pleased to showcase Lowndes High School's Phase 3 completion in Valdosta, Georgia, as the Feature Project for this issue of *Inside Ace*. The Valdosta Division proudly served as electrical contractor for this project, which was a major renovation to the school's existing S Wing that houses agricultural, construction and graphic design laboratories and classrooms. Phase 3 also consisted of renovations and HVAC upgrades to their existing E wing, as well as life safety upgrades in the gym and lighting for the courtyard and parking lot.

The Ace Project Team consisted of **Matt Vollrath** - Project Manager, **Zane Wisenbaker** - Superintendent, **William Kenyon** - Estimator, **Will Rhodes**, **Alberto Carlos**, **Brandon Howell**, **Josh Honeycutt**, **Curtis Risner**, **Byron Chancey**, **Corbin Wilson** and many other electricians, electrician's helpers, apprentices and even some student interns from Lowndes High School. The **Ace Engineering & Fabrication Team** provided numerous prefabricated assemblies and assisted in wire pulling on this project as well. JCI Contractors' team consisted of **Jared Hall** - Project Manager and **Steve Hutchinson** - Superintendent.

Congratulations to Lowndes County School System and all the great companies that were involved in this project! Ace was honored to be a part of this exciting and challenging job. We are grateful to JCI Contractors for the opportunity and relationship.



**A Message from
ROB STALVEY**
SENIOR VICE PRESIDENT

Hello Ace Family,

I trust all of you are like me and looking forward to Spring, warmer weather and more sunshine!

As we are closing out yet another year, I thought I'd take this opportunity to give everyone an update for 2022 and our projections for 2023.

As everyone knows, **Safety** is our **Number One Initiative**. We worked over 2.13 million man hours and ended the year with 13 recordable injuries and a Total Case Incident Rate (TCIR) of 1.22. These aren't horrible numbers, but we are capable, trained and equipped to work safer. Remind yourself every day that what we do is dangerous and make it a point to keep yourself and your co-workers out of harm's way.

2022 was a record sales year for Ace. We invoiced over \$220 million in revenue and as a result, were recognized by Engineering News Record Magazine as one of the "Top 50 Electrical Contractors". Ace also won "Best Electrician" (as voted by South Georgia community members) by the Valdosta Daily Times for the 4th year in a row!

We are only a couple of months into 2023 and we have high expectations for this year. Our backlog of work on 12/31/22 was more than \$182 million, which means projected 2023 revenue will be more than \$250 million. That amount of work is plenty for our current team and for others in the industry looking for a great company to join. Remember our Mission Statement which is "To Identify, Hire, Train and Retain the Very Best People". We will need more safe, skilled, honest, and reliable people. Tell your friends and family about Ace. If we hire them, we'll pay you a referral bonus.

Look for us to put a lot of emphasis and attention on jobsite productivity in 2023. As everyone probably knows, labor is our biggest risk. Our goal is to install products faster and more efficiently without sacrificing safety or quality, of course. As we increase productivity, we will see increased profit margins resulting in more rewards for everyone. We are always open to ideas about increasing productivity. If you see areas of waste or opportunities to work more efficiently on your jobsite, tell your supervisor. You may have the next big idea to make the entire company better! We need your feedback.

I hope everyone has a great 2023 and I look forward to seeing as many of you as I can when we visit jobsites or Division Offices.

- Rob



Congrats to the Ace Engineering & Fabrication metal shop welders, **Rob Roberts, Bryant Morgan and Michael Hurley!** These gentlemen took the initiative to enhance their skills by earning a certification from the American Welding Society. This program certifies welders

in procedures used for the structural steel, petroleum pipelines, sheet metal and chemical refinery welding industries. They are a true asset to our team!

Here is a special **THANK YOU** to **Wade Cantu** for going above and beyond and playing an integral role in quality control for a project in Huntsville, AL. **John Garcia**, Superintendent, said "I've always put a premium on poise among my team members, and Wade never fails to deliver. Wade was recently asked to learn a new quality control software and how to perform as a quality control professional. He accepted the challenge and as a matter of fact, made it look easy. Wade Cantu is a delight to work with and I wouldn't hesitate to have him as part of my project team again." Wade is a Journeyman Electrician with our TN Division.



"When life runs you over, the Lord will pick you up." These are **Brian Webb's** words about his 32-year-old daughter's car accident last August. Driving her motorcycle on the way to work, **Monica Webb** hit a tractor trailer that suddenly turned in front of her. She hit the side of the truck, sliding underneath it, and was severely injured from the waist down. Rushed with life threatening

injuries to the University of Florida's Trauma Center, Monica needed blood and three surgeries. They found her pelvis broken in nine places, needing a steel bracket to hold it together, and six brakes in one leg with two in the other. The doctors told her it would be a year or so before she could live normally again, but Brian is happy to report that Monica's doing very well and just celebrated her daughter's 7th birthday in February! Brian is our Valdosta Division's Safety Professional and wants to thank his Ace family for their prayers and support during this difficult time. (Pictured left to right: Brian Webb, Monica Webb, Matt Webb)

Welcome our new ACE babies!

Congrats to **Matt Snelling** (TN Division) and his wife, **Erika**, for a beautiful new baby boy! **Bryce Thomas Snelling** was born February 15 weighing 8lbs, 6oz and 20 inches long.

Kelly Oates (Home Office) welcomed another grandbaby into her family! **Callum Grey Howell** was born February 16 weighing 7lbs, 11oz and 20 inches long.



**EMPLOYEE SPOTLIGHT
JAIME ESPINOZA**



Jaime is a Superintendent with our North Carolina Division. Some of his completed projects include Independence Mall – Wilmington, NC and Walmart DC – Troutman, NC and he is currently assigned to UPS Vertical in Mebane, NC. He lives in Greensboro, North Carolina, and received a degree from the University of North Carolina Greensboro for Computer Technology. His hobbies include traveling and anything outdoors.

Bradley Marsh, General Superintendent, describes Jaime as someone who contributes a great deal to the team, saying, "He is very dedicated to project completion and overall success for the crew and company, showing a high level of respect to everyone. We enjoy seeing him grow and learn new skills as he completes jobs."

Congrats, Jaime, for being chosen for our Employee Spotlight, and thanks for all that you do!

The Ace University annual Apprenticeship Graduation was held on January 11th at Quail Branch Lodge in Lake Park, Georgia. The event included dinner, recognition of top division apprentices, as well as the overall top apprentice of the year. Apprentice winners included **Sami McDaniel** and **Luis Centeno** from Valdosta, **Ivan Romo** from Statesboro, **Baldemar Moreno** from Jackson, Tennessee, and **Vicente Castillo** as Macon's winner and overall top apprentice of the year.



Graduates were presented with certificates, an Ace apprentice graduate coin, and company jacket. Certificate presenters included **Greg Terry**, Training Manager, **Rob Stalvey**, Senior Vice President, and **Tommy Stalvey**, Senior Vice President.

(Pictured— top left to right: Benjamin Richter, Fred Rowe, Kathryn Moore, Vicente Castillo, Doug Bollin, Brandon Howell. Bottom left to right: Jacob McSpadden, Jaylon Smith, Darrell Mullis, Amanda Staten, Billy Wilson, Joshua Jackson)

SAFETY EMPHASIS CHALLENGE- PUT SAFETY FIRST AND YOU COULD WIN \$100!

- SIGN IN**
(or create account) with Easy Generator
- WATCH VIDEO**
Answer questions afterward
- ENTER TO WIN**
Score 80 or above and your name is entered to win \$100

All scores must be in by the 15th of every month!



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